



Belk Inc.

About

- *Belk is a department store chain founded in 1888 by William Henry Belk in Monroe, N.C.*
- *It is the nation's largest family owned and operated department store company with 301 locations in 16 Southern states*
- *The company is in the third generation of Belk family leadership. Belk stores and Belk.com offer national brands and private label fashion apparel, shoes, accessories*

Project Classification:

Vendor Selection, Relationship Management, Contract Re-Negotiations

Project Synopsis

- Systems plus assisted Belk in various phases of Sourcing Lifecycle. The service offerings included
 - Relationship Management
 - Contract Review and Negotiations
 - Governance Optimization
 - Outsourcing Engagement and Delivery Model
 - Vendor Review Meeting

Testimonial

Systems Plus played an integral role helping us navigate through our initial entry into the Business Process Outsourcing Space. From identifying the right vendors to solicit proposals, to vendor visits, to the evaluation of the proposals, Systems Plus provided strategic counsel every step of the way. They were the true partners in helping us make the right choice.

- **Adam Orvos**
Senior VP – Belk Inc.