



Schneider Electric NA

About

- *Schneider electric, the global specialist in energy management offers integrated solutions to make energy safe, reliable, efficient and productive for the Energy and Infrastructure, Industry, Data centers and networks, Buildings and Residential Markets.*
- *Schneider has 15,000+ employees helping individuals and organizations make the most of their energy*

Project Classification:

Vendor Selection, Relationship Management, Contract Re-Negotiations

Project Synopsis

- We have assisted SENA in all phases of sourcing Life Cycle through India. Our Service offerings include
 - Contract Review/ Re-Source
 - Sourcing Value assessment
 - Strategy Formulation
 - Requirements Definition
 - Vendor Evaluation and Selection
 - Transition

Testimonial

The Vendor Selection process was critical in helping me organize, Quantify and present my unique vendor qualification. It forced me to discover the business value of each vendor by focusing on measureable deliverables.

Systems Plus Solutions drove and connected what each vendor did well to overall solution of the selection process. Systems Plus Solution brought highly qualified support staff to assist, process and scrutinize the data. I realized how important it is to have a partner that understands the business goals and shares in both risk and success.

Systems Plus Solutions is motivated by the overall success of the customer and did an excellent job in assisting SENA to select most qualified vendor.

- **Ray Geier**
IT Director